



THE WORLD'S LEADING
COMMERCIAL REAL ESTATE
PROFESSIONALS



SIOR Scholarship Program

Applications due May 1, 2012

The Society of Industrial and Office Realtors (SIOR) is a leading trade association of commercial real estate professionals. They have established a scholarship program to encourage and assist qualified students in obtaining an education that will lead them into productive careers in the commercial real estate industry. Funds for scholarships of \$1,500.00 each have been allocated.

Scholarship Requirements:

- All applicants must be United States citizens.
- Applicants must be a full time student business major at one of the following Universities:

California State University – Fullerton

California State University – Pomona

California State University – San Bernardino
- Scholarship funds may be used for expenses including tuition, room and board, textbooks and materials related to achieving a degree.
- Scholarship funds are awarded directly to the university on behalf of the scholarship recipient.

Selection Criteria

The selection of scholarship recipients will be determined by a committee made up of members of the Inland Empire/Orange County SIOR Chapter Executive Committee with consideration of the following criteria:

- Career objectives: The applicant's indication of interest with a preference toward those a concentration in real estate. Please specify where your interests lie and plans upon completion of degree.
- Work experience: List any work experience, training, licenses, internships or other activities that you have accomplished to date. If applicable, describe how these activities prepare you to enter the commercial real estate profession.
- The applicant's record of scholastic achievement to date, including both undergraduate and graduate studies, as well as academic grade point average;
- The applicant's economic need or situation – please describe
- The applicant's references and letters of recommendations by two (2) instructors and/or two other individuals in the field of real estate.

Questions may be directed to:

Eric Burney, SIOR
Rick John, SIOR

Email: eric.burney@daumcommercial.com
Email: rj@collinscommercial.com

909.652.9051
909.912.0001



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Keith Wilson Memorial Scholarship

Applications due May 1, 2012

The SIOR Organization:

The Inland Empire / Orange County Chapter of the Society of Industrial & Office Realtors www.siorsocal.com includes the areas of Riverside, San Bernardino and Orange Counties of Southern California and is comprised of 49 active industrial and office members, 7 associate members and 14 chapter sponsors.

The Chapter meets seven times per year for deal making, networking and education by guest speakers on a wide variety of topics pertaining to commercial real estate. These interactive dinner meetings provide a forum for members to meet with associate members, chapter sponsors, industry leaders, and guests to learn about and discuss trends and new issues in our industry.

The chapter presents an annual Golf Tournament to raise funds to be used for educational seminars and [scholarships](#) to local university students with an interest in the real estate field.

The Chapter, in conjunction with the national office of the Society, sponsors educational courses in topics such as: ethics, construction, finance, negotiating, marketing, and investment analysis. With more than 3,200 members in 562 cities in 22 countries, SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists. Visit www.sior.com for more information

The SIOR Foundation

The SIOR Foundation (SIORF) is a not-for-profit 501(c) (3) organization whose mission is to promote and support initiatives that expand, educate, and enrich the commercial real estate community. Established in 1962 to publish the industry's first graduate-level textbook on industrial real estate, the Foundation offers its own direct scholarships as well as collaborating with other organizations and SIOR Chapters to provide funding for a variety of educational initiatives designed to enhance the commercial real estate community.

The Application

The application and all support materials, including copies of the applicant's transcripts and letters of recommendation must be received either electronically via email or at the Chapter's address below on or before May 1, 2012

Cheryl Wine Farrell
SIORSOCAL Chapter Administrator
220 Newport Center Drive, Suite 11-236
Newport Beach, CA 92660
P: (951) 236-6508
E: cwpadia@gmail.com

Questions may be directed to:

Eric Burney, SIOR Email: eric.burney@daumcommercial.com 909.652.9051
Rick John, SIOR Email: rj@collinscommercial.com 909.912.0001



2012 Scholarship Application Page 1 of 2

Student Name: _____

Student Address: _____

Student Telephone: _____

Student email: _____

Best method and time to contact you: _____

Certificate/Degree Sought: _____

Year in program: _____ GPA in major: _____ GPA Overall: _____

I hereby make application for an SIORSOCAL Chapter and SIOR Foundation Scholarship to be used at (name applicable university) – select one:

- ___ California State University – Fullerton
- ___ California State University – Pomona
- ___ California State University – San Bernardino

I am a citizen of the United States of America: () Yes () No

I have attended Colleges or Universities as follows:

(Colleges/Universities attended, number of years, and degrees secured or to be secured for which official transcripts are attached.)

The following two persons have been requested to write letters regarding my character and qualifications:

Name: _____
Address: _____
Email: _____
Relationship to Applicant: _____

Name: _____
Address: _____
Email: _____
Relationship to Applicant: _____

Questions may be directed to:



2012 Scholarship Application Page 2 of 2

It is my understanding that this scholarship is intended for the purpose of helping me secure a business degree that prepares me for commercial real estate or related industry. The funds will be paid directly to the University on my behalf, to pay for tuition, books and other appropriate expenses related to the costs associated with achieving my degree.

Signature of applicant _____ Date _____ 2012

Your signature above affirms that all information provided on this form is true and correct as of date specified.

Required Support Materials

In order to be eligible, you must include the following support materials as part of your application:

- 1) A signed letter stating your career interests, your activities and employment (if any), and the real estate career you expect to follow. (This statement shall not exceed 1,000 words in length and should be typed in as simple and concise manner as possible.)
- 2) A proposed program of study in which your study is to be completed. Include a brief description of each course taken or planned in order to complete the degree named on application.
- 3) A letter from the real estate instructor, or if none, the Dean of your College or University recommending you as an applicant.
- 4) Official copies of transcripts of all your University course records certified by the Registrar or other authorized official.
- 5) Letters of recommendation from two persons. It is preferred, but not required, that one of these letters be from a REALTOR® or SIOR. (References shall be kept confidential, and under no circumstances to be revealed to the applicant.)
- 6) A statement of financial need, if applicable.

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